

IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA

SUZANNE HIGSON, by and through her  
Guardian Ad Litem, JOHN W. HIGSON, JR.,

No. C 06-04618 CRB

**ORDER**

Plaintiff,

v.

GENERAL ELECTRIC CAPITAL  
ASSURANCE CO, et al.,

Defendants.

Now pending before the Court is Plaintiff Suzanne Higson's motion to remand. For the reasons set forth below, her motion is GRANTED.

**BACKGROUND**

Plaintiff, an elderly woman currently suffering from "physical and cognitive infirmities," alleges that she was covered between September 2002 and October 2003 under a long term care insurance policy issued by Defendant General Electric Assurance Company ("Genworth"). Compl. ¶¶ 5, 7, 12. She claims that Genworth "willfully and knowingly tricked and duped [her] and her husband into signing an authorization to cancel said policy, knowing that neither [she] nor her husband had the capacity to understand that no premiums were due and that they would forfeit substantial rights to premium-free continued long term care coverage under said policy." *Id.* ¶ 12. She further claims that the insurance company's agent, Defendant Rose Marie Clayton ("Clayton"), "undertook to act as a financial advisor

1 for plaintiff's long term health needs." Id. ¶ 16. Plaintiff asserts a cause of action against  
 2 Clayton on the theory that, as a result of this undertaking, Clayton assumed "a duty to warn,  
 3 advise, counsel, or inform plaintiff and/or her care giver or guardian, that [Plaintiff] was  
 4 entitled to ongoing and future benefits under said policy without having to pay the premium."  
 5 Id. ¶ 17. Plaintiff's claim against Clayton stems from the alleged breach of that duty. Id. ¶  
 6 17.

7 Plaintiff, a California citizen, originally filed her suit in state court. Genworth, a  
 8 citizen of Delaware and Virginia, see 28 U.S.C. § 1332(c)(1), removed the action to federal  
 9 court on the basis of diversity jurisdiction, see 28 U.S.C. § 1446. Plaintiff filed a motion to  
 10 remand. The disputed question is whether Clayton, who is also a California citizen, has been  
 11 fraudulently joined. If so, she must be dismissed, and the Court then would retain  
 12 jurisdiction, since the remaining parties (Plaintiff and Genworth) would be diverse. If not,  
 13 Clayton must remain in the suit, and the Court would have to dismiss due to the lack of  
 14 complete diversity between Plaintiff and Clayton, who are both California citizens.

### 15 DISCUSSION

16 "The burden of establishing federal jurisdiction is on the party seeking removal, and  
 17 the removal statute is strictly construed against removal jurisdiction." Nishimoto v.  
 18 Federman-Bachrach & Assocs., 903 F.2d 709, 712 n.3 (9th Cir.1990). Thus, Genworth  
 19 "bears the burden of proving that the joinder of [Clayton] was fraudulent." Cabalceta v. Std.  
 20 Fruit Co., 883 F.2d 1553, 1561 (11th Cir. 1989). Joinder of a defendant is fraudulent if "the  
 21 plaintiff fails to state a cause of action against a resident defendant, and the failure is obvious  
 22 according to the settled rules of the state." McCabe v. General Foods Corp., 811 F.2d 1336,  
 23 1339 (9th Cir. 1987). See also 14 Charles Alan Wright et al., Federal Practice and Procedure  
 24 § 3461, at 175 (3d ed. 1998) ("[T]he removing party has the burden of showing the district  
 25 court that the joinder of the diversity destroying party was made without a reasonable basis  
 26 of establishing any liability against that party and was undertaken solely to defeat the federal  
 27 court's removal jurisdiction.").

Here, the question is whether Plaintiff is obviously without a viable claim against Clayton, the insurance agent. Under California law, “[l]iability to the applicant or insured for acts or contracts of an insurance agent within the scope of [her] agency, with a full disclosure of the principal, rests on the company.” Lippert v. Bailey, 241 Cal.App.2d 376, 382-83 (1966) (quoting 44 C.J.S. Insurance § 165). In other words, the insurer, and not the insurance agent, is liable for the acts of the agent so long as the agent is acting within the scope of her agency for the company. The exception to this rule, however, is that an insurance agent does incur independent liability under California law if she acts as a “dual agent,” or if she acts “for own personal advantage.” Mercado v. Allstate Ins. Co., 340 F.3d 824, 826 (9th Cir. 2003).

That is precisely what Plaintiff alleges here: that Clayton, though an agent for Genworth, undertook an independent responsibility to Plaintiff in rendering financial and other advice. And Plaintiff’s attorney, who thus far has labored without the benefit of his client’s files or the meaningful assistance of his client, who remains physically and mentally incapacitated, has provided credible evidence to support that theory. For example, the record contains correspondence in which Plaintiff sought financial advice from Clayton. Moreover, Plaintiff has presented evidence suggesting that Clayton assisted in deciding which claims to pursue with Genworth and preparing those claims. While Plaintiff’s theory may ultimately prove incorrect, it cannot be said that the theory is obviously without merit. In other words, it is not plain under California law that Clayton’s relationship with Plaintiff does not rise to the level of dual agency, whereby Clayton assumed “special duties for the benefit of the insured” and Plaintiff reasonably came to rely on her advice. See Mercado, 340 F.3d at 826 n.1.

It is also argued that, even if Clayton established herself as a dual agent, she breached no duty by failing to intervene in Plaintiff’s decision to cancel the policy. Again, this argument against Clayton’s liability may well be correct. See, e.g., Jones v. Grewe, 189 Cal.App.3d 950, 954-55 (1987) (“Ordinarily, an insurance agent assumes only those duties normally found in any agency relationship. This includes the obligation to use reasonable

1 care, diligence, and judgment in procuring the insurance requested by an insured. . . . The  
2 mere existence of such a relationship imposes no duty on the agent to advise the insured on  
3 specific insurance matters.” (citation omitted)).

4 California law, however, has not been steadfast in shielding insurance agents from  
5 liability. As the California Court of Appeal has summarized, the cases instead reflect the  
6 more general principle that “the extent of an insurance agent’s duty depends on the nature of  
7 the interaction between the agent and the insured and the representations the agent made  
8 regarding coverage when discussing the policy.” Paper Savers, Inc. v. Nacsa, 51  
9 Cal.App.4th 1090, 1104 (1996). Indeed, recent cases suggest an expanding array of  
10 obligations owed by insurance agents to the individuals with whom they conduct business.  
11 See, e.g., Westrick v. State Farm Ins. Co., 137 Cal. App. 3d 385 (1982) (holding that an  
12 insurance agent may be liable for his negligent failure to accurately apprise an insured of his  
13 policy terms upon request); Coe v. Farmers New World Life Ins. Co., 209 Cal.App.3d 600  
14 (1989) (holding that an insurance agent “had an obligation to render careful advice when  
15 faced with his client’s request for cancellation” and might be held liable for failing “to advise  
16 him that the cancellation method selected was one which would gratuitously waive the  
17 one-month grace period”).

18 Because Plaintiff’s theory of liability against Clayton is not obviously without merit  
19 under California law, the Court holds that this lawsuit does not present a case of fraudulent  
20 joinder. McCabe, 811 F.2d at 1339. Accordingly, Plaintiff’s motion for remand is  
21 GRANTED. The motions submitted by the defendants to dismiss or, in the alternative, for  
22 summary judgment, are DISMISSED for lack of jurisdiction.

23 **IT IS SO ORDERED.**

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27 Dated: November 3, 2006



CHARLES R. BREYER

UNITED STATES DISTRICT JUDGE